



PROLOGIS ESSENTIALS CASE STUDY

Time-Saver Services Package Provides Convenience and Peace of Mind

Buying a package of core maintenance services from preselected vendors—with a single monthly bill—made it easy for this warehouse manager to keep her facility up and running.

Customers find it's simpler and more convenient to purchase core warehouse maintenance services through Prologis Essentials. Preselected and best-in-class service vendors were deciding factors for this warehouse manager.

Streamlined core maintenance services

Warehouse managers need to perform four core services on a regular basis to keep their facilities operational: HVAC, janitorial, dock maintenance and pest control. One warehouse manager wanted a convenient way to source high-quality vendors for each of these services without requiring too much of her time and attention. The Time-Saver Services Package from Prologis Essentials provided the solution.

A simpler, easier way to find good vendors

The manager learned that Prologis Essentials preselects best-in-class service vendors. Previously, she spent a significant amount of time finding and vetting vendors to be confident they could do the job reliably, but Prologis Essentials provided that peace of mind in one step. She also appreciated that the Prologis Customer Experience Team helped her get set up with each vendor and coordinate schedules.

Convenient billing

Rather than juggling multiple vendor invoices every month, billing for the Time-Saver Services Package was simply added as a line item to her monthly lease payment. And the manager knew ahead of time what the exact cost would be.

Prologis Essentials

Prologis Essentials is the convenient way for facility managers to quickly and cost-effectively source products and services by leveraging the advantages of scale. Prologis works as a trusted partner and advisor at every step. And, as customer needs change and evolve, Prologis will continue to introduce new solutions to solve the most important problems.

OBJECTIVE

Employ more timely and convenient services to keep warehouse operational

SOLUTION

- Time-Saver Services Package from Prologis Essentials

REAL RESULTS

- Kept HVAC functioning during hot weather
- Maintained a clean work environment
- Ensured dock door safety
- Avoided pest infestations
- Simplified billing for services

"The Prologis Essentials division was a huge help. I would have been on the web searching for my vendor relationships without any knowledge of their performance, which would have been time-consuming when approaching a deadline. The service was fast and efficient in that aspect. I definitely would recommend this service if anyone was seeking my advice. My rating would be a five out of five."

—Prologis warehouse manager