



PROLOGIS ESSENTIALS CASE STUDY

A One-Stop Shop for Racking Helps a Manager Scale Up Warehouse Capacity

Relying on Prologis Essentials as a one-stop shop for racking helped a mid-level warehouse manager move into a new warehouse quickly, despite its location on the other side of the country.

Many industries are experiencing significant change and expect supply chain infrastructure—including warehouses—to keep pace with accelerating business demands. This manager found that relying on Prologis Essentials and its racking partners was the most convenient and reliable way to scale his company's warehouse capacity.

One-stop shop makes new warehouse operational quickly

The manager worked with Prologis Essentials to install racking in a newly leased warehouse. As the world's leading logistics real estate company, the Prologis team is knowledgeable about common warehouse floorplans and had preconfigured racking designs ready to ship.

Because it was impossible for the manager to travel to supervise racking projects at every warehouse personally, he appreciated having a trusted racking partner to provide a comprehensive range of racking products and services. The manager made selections from his home office, and the Prologis Essentials racking partners installed the order quickly. Prologis Essentials rack removal services also disposed of the racking from the old warehouse, saving the manager a significant amount of time.

Reconfigure and refresh racking where possible

Additionally, the manager was considering moving another operation to a new warehouse to expand capacity, but instead Prologis Essentials worked with its racking partners to provide a free evaluation of the manager's current racking layout and identify opportunities for reconfiguration and automation to optimize performance. This resulted in a more efficient operation and greater capacity without having to move the entire operation.

Keep racking safe and functional

While touring the second warehouse and speaking with employees, the Prologis Essentials racking partners discovered some of the customer's existing racking was damaged. Fortunately, they had trained professionals available to provide repairs. The manager is grateful he could extend the life of his racking instead of replacing it and appreciates that Prologis Essentials was there for him every step of the way.

Prologis Essentials

Prologis Essentials is the convenient way for facility managers to quickly and cost-effectively source products and services by leveraging the advantages of scale. Prologis works as a trusted partner and advisor at every step. And, as customer needs change and evolve, Prologis will continue to introduce new solutions to solve the most important problems.

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OBJECTIVE

Outfit a new warehouse and get it operational

SOLUTION

- Racking solutions from Prologis Essentials

REAL RESULTS

- Delivered and installed preconfigured racking
- Removed and disposed of racking from old warehouse
- Reconfigured racking layout in second warehouse
- Repaired some existing racking to avoid replacement

"I was having little luck getting a racking vendor onsite, having to manage this project from the other side of the country. Great communications through Prologis Essentials made it an easy decision to use one of their vendors. I would give Prologis Essentials five out of five stars."

—Mid-level warehouse manager